

IMPORTANT: Read these directions before completing this Statement. (Check appropriate box.)

- If the information contained in this Personal Financial Statement relates to your guaranty of extending credit to a business entity, complete all sections.
- If you are applying for individual credit in your own name and are relying on your own income or assets and not the income or assets of another person as the basis for repayment of the credit request, complete all sections except Section 2.
- If you are applying for joint credit with another person, complete all sections, providing information in Section 2 about all joint applicants.
- If you are applying for individual credit, but are relying on income from alimony, child support or separate maintenance or on the income or assets of another person as the basis for repayment of the credit requested, complete all Sections, providing information in Section 2 about the person whose alimony, support or maintenance payments or income or assets you are relying on.

SECTION 1 - APPLICANT INFORMATION (Type or Print)		SECTION 2 - APPLICANT INFORMATION (Type or Print)	
Name		Name	
Residence Address		Residence Address	
City, State & Zip		City, State & Zip	
Position or Occupation		Position or Occupation	
Business Name		Business Name	
Business Address		Business Address	
City, State & Zip		City, State & Zip	
Res. Phone	Bus. Phone	Res. Phone	Bus. Phone

### SECTION 3 - STATEMENT OF FINANCIAL CONDITION AS OF \_\_\_\_\_

ASSETS <small>(Do Not Include Assets of Doubtful Value)</small>	In Dollars (Omit Cents)	LIABILITIES	In Dollars (Omit Cents)
Cash, Checking, Savings, CD's, Money Market Accounts - See Schedule A		Amounts Payable to Financial Institutions <b>Secured</b> - See Schedule G	
Stocks, Bonds, Marketable Securities & US Gov't Securities - See Schedule B		Amounts Payable to Financial Institutions - <b>Unsecured</b> - See Schedule G	
Non Marketable Sec. - See Schedule C		Amounts Due to Brokers	
Securities Held by Broker in Margin Accts.		Amounts Payable to Others - <b>Secured</b>	
Restricted or Controlled Stocks		Amounts Payable to Others - <b>Unsecured</b>	
Partial Interest in Real Estate Equities - See Schedule D		Accounts and Bills Due	
Real Estate Owned - See Schedule E		Unpaid Federal and State Income Taxes	
Loans Receivable		Other Unpaid Taxes and Interest	
Automobiles and Other Personal Property		Real Estate Mortgages Payable - See Schedule E	
Cash Value - Life Ins. - See Schedule F		Other Debits - List and Itemize	
Other Assets - List and Itemize:			
		<b>TOTAL LIABILITIES</b>	
		<b>NET WORTH</b>	
<b>TOTAL ASSETS</b>		<b>TOTAL ASSETS</b>	

SOURCES OF INCOME YEAR ENDED _____	PERSONAL INFORMATION
Applicant                      Joint Applicant	Do you have a will? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, list executor name and address.
Salary, Bonuses, Commissions	Are you a partner or officer in any other venture? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.
Dividends	
Real Estate Income	Have you obtained or applied for credit in any other name? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.
Other Income (Alimony, child support or separate maintenance income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation).	Are you obliged to pay alimony, child support or separate maintenance payments? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.
<b>TOTAL INCOME</b> \$                      \$	Are any assets pledged other than as described on schedules? <input type="checkbox"/> No. <input type="checkbox"/> Yes. If yes, describe.
<b>CONTINGENT LIABILITIES</b>	Federal and State Income taxes settled through (date)
Do you have any contingent liabilities? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.	Are you a defendant in any suits or legal actions? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.
As endorser, co-maker, guarantor or surety?                      \$	Personal Bank Accounts carried at:
On Leases or contracts?                      \$	
Legal claims?                      \$	
Other special debt?                      \$	Have you ever declared bankruptcy? <input type="checkbox"/> No. <input type="checkbox"/> Yes.   If yes, describe.
Amount of contested income tax liens                      \$	

(COMPLETE SCHEDULES ON PAGE 2, SIGN AND DATE AT THE BOTTOM)

**SCHEDULE A - CHECKING, SAVINGS, CD'S AND MONEY MARKET ACCOUNTS**

Type of Account	Name of Institution	In Name of	Balance or Value

**SCHEDULE B - STOCKS, BONDS, MARKETABLE SECURITIES AND US GOVERNMENT SECURITIES**

Number of Shares or Face Value Bonds	Description	In Name of	Are These Pledged?	Market Value

**SCHEDULE C - NON-MARKETABLE SECURITIES**

No. of Shares	Description	In Name of	Are These Pledged?	Source of Value	Value

**SCHEDULE D - PARTIAL INTERESTS IN REAL ESTATE EQUITIES**

Address & Type of Property	Title in Name of	% of Ownership	Date Acquired	Cost	Market Value	Mortgage Maturity	Mortgage Balance	Monthly Payment

**SCHEDULE E - REAL ESTATE OWNED**

Address & Type of Property	Title in Name of	Date Acquired	Cost	Market Value	Mortgage Company	Mortgage Maturity	Mortgage Balance	Monthly Payment

**SCHEDULE F - LIFE INSURANCE CARRIED, INCLUDING WHOLE, TERM AND GROUP INSURANCE**

Name of Insurance Company	Owner of Policy	Beneficiary	Face Amount	Policy Loans	Cash Surrender Value

**SCHEDULE G - CREDIT GRANTED BY BANKS, CREDIT CARD COMPANIES, FINANCE COMPANIES OR OWED TO OTHERS**

Name & Address of Lender	Credit in the Name of	Collateral	Original Date	High Credit	Current Balance	Monthly Payment

The information contained in this statement is provided for the purpose of obtaining, or maintaining credit with you on behalf of the undersigned, or persons, firms or corporations in whose behalf of the undersigned may either severally or jointly with others, agree to act as surety in your favor. Each undersigned understands that you are relying on the information provided herein (including the designation made as to ownership of property) in deciding to grant or continue credit. Each undersigned represents and warrants that the information provided is true and complete and that you may consider this statement as necessary to verify the accuracy of the statements made herein, and to determine my / our creditworthiness. You are authorized to answer questions about your credit experience with me / us. This statement shall remain the property of ConnectOne Bank.

SIGNATURE	DATE	SIGNATURE	DATE
SOCIAL SECURITY NUMBER	DATE OF BIRTH	SOCIAL SECURITY NUMBER	DATE OF BIRTH

**MULTI-PURPOSE LOAN APPLICATION**

(PAGE 1 OF 4)

**1. GENERAL INFORMATION**

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BORROWER NAME TAX ID NO.

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ADDRESS

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CONTACT NAME

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CONTACT TITLE AND PHONE NUMBER

**2. OWNERSHIP/MANAGEMENT STRUCTURE  
 (check one)**

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Corporation               | <input type="checkbox"/> General Partnership                | <input type="checkbox"/> Individual Proprietorship     |
| <input type="checkbox"/> Sub-Chapter S Corporation | <input type="checkbox"/> Limited Partnership                | <input type="checkbox"/> Limited Liability Corporation |
| <input type="checkbox"/> Professional Corporation  | <input type="checkbox"/> Trading as or<br>Doing Business As | <input type="checkbox"/> Other (specify)<br>_____      |

**Ownership**

Name	Percentage Owned

**Key Management**

Name	Title	Age	Years with Company	Annual Compensation Salary	Bonus	Life Insurance Amount



**MULTI-PURPOSE LOAN APPLICATION** (PAGE 2 OF 4)

**Subsidiaries or Affiliates** (owned by the applicant, or by the management or owners of the applicant)

Name	Percentage Owned / By Whom	Line of Business

**3. Company History / Profile**

Date Founded	Where Founded (City/State)	Founded By	Date Incorporated	State of Incorporation

**Four Largest Customers**

Name/Address/Contact Name/Phone Number	Net Annual Sales

**Four Largest Suppliers**

Name/Address/Contact Name/Phone Number	Total Annual Purchases

**4. Description of Proposed Financing**

**Amount Requested: \$** \_\_\_\_\_

**Date Needed:** \_\_\_\_\_

Reason for Loan Request (Please check all that apply)

- Purchase of Inventory
- Growth of Accounts Receivable
- Buyout of a partner/shareholder
- Other (please specify) \_\_\_\_\_
- Purchase/Refinance of Real Estate (attach Supplement)
- Purchase of a business
- Purchase of equipment (attach Supplement)

**MULTI-PURPOSE LOAN APPLICATION (PAGE 3 OF 4)****Requested Term of Loan**

- |   |                                   |                                  |
|---|-----------------------------------|----------------------------------|
| <input type="checkbox"/> Revolving Line of Credit | <input type="checkbox"/> 9 Months | <input type="checkbox"/> 3 Years |
| <input type="checkbox"/> 3 Months                 | <input type="checkbox"/> 1 Year   | <input type="checkbox"/> 4 Years |
| <input type="checkbox"/> 6 Months                 | <input type="checkbox"/> 2 Years  | <input type="checkbox"/> 5 Years |
| <input type="checkbox"/> Other, describe _____    |                                   |                                  |
- 
- 

**Collateral Offered or Available**

- Accounts Receivable (*Please attach a current aging list of the subject receivables*)
  - Inventory (*Please attach list of subject inventory*)
  - Equipment (*Please attach list of subject equipment with serial numbers*)
  - Real Estate (*Please attach NJCB Real Estate Loan Supplement*)
  - Marketable Securities (*Please attach itemized list describing the issues and the number of shares*)
  - Cash / North Jersey Community Bank Account # \_\_\_\_\_
  - Personal Assets, describe \_\_\_\_\_
- 
- 
- Other, describe \_\_\_\_\_
- 
- 

**Source of funds for loan repayment** \_\_\_\_\_

**5. SUPPORT INFORMATION AND STATEMENTS REQUIRED**

1. 2 years financial statements and tax returns for proposed borrowers(s)
2. Current Personal Financial Statements and 2 years tax returns for all principals or guarantors
3. Receivables Aging, Backlog, Contract Progress Reports (if applicable)
4. Sales Contract and/or Purchase Agreement (if applicable)
5. Financial projections and Business Plan (if applicable)
6. ConnectOne Bank Real Estate Loan Supplement (if applicable)

